



TRUSTEES' ANNUAL REPORT FOR 2019

1. Introduction

I am pleased to present my report for the year ended 31 December 2019; I will also give a brief update on the financial position of the Trust for the five months to the end of May 2019.

In summary, cash income increased by £7,231 compared with 2018 but payments for school and hostel fees increased by £14,202 as more boys were supported.

We made significant progress in two important areas:

- The development of a new strategy which we are now implementing. The key elements of the strategy are aligning the Trust more closely with the Grey Foundation and adopting a portfolio structure for the board of trustees.
- Agreeing with the Rector of the High School a structured approach to monitoring the performance of the bursary boys, providing additional learning support where necessary and reporting of results.

The corona virus pandemic has had a significant impact across the world, not least in South Africa. Although Grey High and Grey Junior Schools were severely affected as the government ordered all schools to close, the teachers responded magnificently and within a matter of weeks they were able to commence on-line tuition. This has not come without a cost and in May the Grey Foundation launched an appeal to raise funds for the purchase of technology related equipment for the Schools and for boys from disadvantaged backgrounds who did not have access to laptops or tablets. To date Old Greys in the UK and Europe have contributed just over £8,000 in response to this appeal.

Unfortunately, because of the lockdown in the UK our fundraising activities have been restricted and we are not sure when, or even if, some of the planned events will be held. However, because of a very gratifying increase in the number of monthly standing orders we are not forecasting any significant drop in our receipts in the current year.

2. 2019 Financial Accounts

The Financial Accounts for the period ended 31 December 2019 have been independently examined by Barbara Steele and have been signed on behalf of the Trustees. I would like to thank Barbara for agreeing to take on this role *pro bono* – we are very grateful. I would also like to thank Ronnie Davidson who acted as Independent Examiner for many years and who has decided to “retire” – thank you Ronnie and we wish you a healthy and happy retirement.

The charity produces receipts and payment accounts. Total receipts for the year were £24,901. Of this, £22,340 came from individual donations, £737 came from events, £1,065 was Gift Aid from UK Revenue, £615 was income from the raffle at the dinner in November and there was £144 of interest received.

The costs of the Trust are minimal and in 2019 they were only £198 – the cost of a place in a sponsored event and public liability insurance. The bursary programme cost £25,236. Additionally, £7,991 was paid for school fees for a deserving boy (not part of the bursary programme but fully funded from a specific donation) and £3,000 was paid to the School for its Outreach Programme (again from a specific donation).

The cash deficit for the year was £11,524. (2018 - £4,625). Accumulated cash funds at the end of the year were £56,405 - £20,146 in a current account and £36,259 in a deposit account, both at Barclays.

In addition to the cash accounts, the charity has an investment account with Hargreaves Lansdown, invested in 4 funds. This was set up in 2018 at a total cost of £100,000. At 31 December 2019 the value of was £104,549 (2018 - £97,371), an increase of £7,178 in the year (2019 – decrease of £2,629).

Total funds available to the charity at 31 December 2019 were £160,954.

3. 2019 Bursaries

The bursaries for 2019 were awarded to -

- Curtleigh Alaart (Grade 12)
- Shuaib Kiewiets (Grade 12)
- Lusanele Nelani (Grade 11)
- Cade Cambier (Grade 11) } Shared
- Siviwe Zondani (Grade 11) } Shared
- Denovan Jeftha (Grade 10)
- Luvuyo Nkompela (Grade 9)

The total amount paid for the 2019 High School bursaries was £25,236. This was £6,211 higher than the previous year because we reinstated the Grade 11/12 bursaries.

The exchange rate obtained for the payment of the bursaries was 5.4% better than in 2018 - not quite enough to cover the increase of 8,3% in school fees and 8,9% in hostel fees.

4. 2020 Bursaries

New Entrant bursaries have been awarded to Kian Cambier, Kai Bell and Soyama Witbooi who have all started in Grade 8. Cade Cambier and Siviwe Zondani, who received a shared Grade 11 bursary in 2019, have advanced to Grade 12 and we have awarded the new Grade 11 bursary to Mlibo Mbanya.

We are delighted to see the bursary boys doing well in different areas of school life and in extracurricular activities. While it is perhaps not fair to single out individuals when there are so many successes, I feel that I must mention Denovan Jephtha who continues to excel in music. He has received a number of accolades and has again been selected for the South African Youth Orchestra.

5. Income and expenditure in the current year

Regular income via standing order has increased and now stands at about £650 month.

Total gross income for the five months to the end of May 2020 was £24,047 which is made up as follows:

Donations	£20,089
Gift Aid	£3,910
Interest	£48

Expenditure for the same period was £29,463, which is principally made up of the cost of the 2020 bursaries.

6. Investments and fundraising

The value of our investment portfolio at the end of the financial year was £104,549. We all know how financial markets reacted once the economic impact of the corona virus pandemic became apparent. However, the primary objective of our Investment Policy is preservation of capital and our cautious investment approach has paid off. The value of investments at the end of May was standing at about the same level as it was at the year-end compared with a decline of 20% in the FTSE 100 and 6% in the S&P 500 and NASDAQ.

As I mentioned in last year's report, the size of our reserves is somewhat misleading as it is our intention to increase the number of bursaries in accordance with the wishes of major donors. However, we cannot sustain this over the long-term unless we can increase revenue. This is a key strategic objective and we are working closely with the Grey Foundation to encourage Old Greys to support the Trust through lump sum donations, standing orders and/or legacy giving. From inception the focus of the Trust has been on bursaries but donors can choose to support the Schools through any of the Five Pillars – The Body, The Mind (which includes bursaries), The Spirit, Infrastructure and Maintenance, and Social Responsibility. The Annual Report of the Grey Foundation provides more information about the different options - <https://www.thegrey.com/grey-foundation/annual-report>

7. Reserves

We target to have one year of bursary payments in reserves at the year end. At the end of the current financial year we will have sufficient reserves to cover our current level of bursaries payments for a further five and a half years. This assumes that any increase in school fees will be offset by improvements in the exchange rate.

8. Legacies

I make no apology for again highlighting the importance of legacies. Many people find it difficult to make donations in their lifetime and a legacy can be an easier way to make a contribution for the benefit of the School. If you would like to discuss legacies in more detail, please contact me and I or one of my fellow trustees will be happy to discuss this with you in person. Also, please note that one may leave a legacy for specific purposes (e.g. the bursary programmes) or for one of the Five Pillars mentioned above.

9. Trustees

I am delighted to welcome Paul Budge who was appointed a trustee on 17 January 2020.

I am Chairman of the Trust and the other trustees are Ron Baynes, Leslie Bergman, Paul Budge, Keith Butler-Wheelhouse, Mark Gibbons, Mark Molyneux, Mark Satchel and Paul Wiseman. As I mentioned in my introduction the board is now organised according to portfolios and the leads for the different portfolios are –

Bursaries	Keith Butler-Wheelhouse
Finance	Mark Molyneux
Fundraising and events	Leslie Bergman
Governance	Patrick Fleming
Investments	Paul Wiseman
Liaison with Grey Foundation	Leslie Bergman
Liaison with OG Union Europe	Paul Budge
Liaison with the Schools	Ron Baynes

10. Grey Foundation

We have taken the decision to align the Trust fully with the Grey Foundation. Old Greys live all over the world and it is vitally important that there is a global approach to promoting the Schools and to fundraising. We are in effect the UK/Europe arm of the Foundation and we are already seeing the benefit of working closely with Andrew Bradley, the Chairman of the Foundation, and Bev McCarthy, the Foundation Manager based at the High School. I want to thank Andrew and Bev for the many ways in which they assist us, as well as Lauren Malan, Executive Manager of The Old Grey Union, who ably supports them.

11. Charity Commission requirements

It is necessary to record the following:

1. The address of the Trust is-
Carmel, Manor Way, Oxshott, Surrey KT22 0HU and the Charity Registration number is 1117296.
2. The Objects of the Trust are –
 - To advance the education of the pupils at Grey High School and Grey Junior School, Port Elizabeth, South Africa and in particular but without prejudice to the generality of the foregoing:
 - to provide or assist in the provision of scholarships or bursaries or prizes to be

- awarded to pupils at Grey High School and Grey Junior School or persons intending to become pupils at Grey High School or Grey Junior School;
- by providing and assisting in the provision of teaching facilities, teaching equipment and books;
 - by providing and assisting in the provision of schoolmasters;
 - and by providing and assisting in the maintenance and management of Grey High School and Grey Junior School.
3. Trustees have to be Old Greys resident in the United Kingdom. They are selected by current trustees and are appointed for three-year terms by resolution of a majority of current trustees.
4. The Trust is managed by the trustees on a voluntary basis in accordance with the Objects.

12. Thanks

The bursary programme was set up in 2005 and the Trust was established and registered with the Charity Commission the following year. Since inception the bursary programme has enabled more than twenty young men to benefit from a Grey education. Some are currently at university and some have already graduated and are doing well in their careers – all are very grateful for the opportunity they were given. You, the Old Greys living in the UK and Europe, have made this possible and I want to thank you for your contribution.



Patrick Fleming

Chairman

July 2020